



**medscient**  
trust through transparency



Medical Society of Delaware

## **Delaware's Approach to Permanently Fixing Prior Authorization**

Decreasing Administrative Burden and Improving Physician Satisfaction



# Prior Authorization Pain

- Delayed patient care
- Rarely disapproved
- Extraordinarily expensive



# The Problem and the Solution!

- **The problem**

- No source of truth
- Lots of closed doors
- Can't be solved by any one party acting alone
- No trust

- **The solution is in hand**

- Today we're announcing a permanent, fast, secure and reliable fix to a national problem.
- Our goal - to make life easier for physicians and better for our patients starting in Delaware.



# MSD's Journey

- **Prior Authorization History**
- **The State of Delaware and the Blockchain**
- **Prior Authorization Laws in Delaware**
- **The Prior Authorization Reform Project with Medscient and State Stakeholders**



At Stake?

\$69 Billion in Administrative Costs for  
Managed Care **Just to Physicians**

*According to the AMA*



# Our Idea

- **The Playbook Model**
- **Approach**
  - No new technology for the physicians
  - Automatically validate for completeness
  - Ignore requests for irrelevant majority of codes
  - “Opt In to Opt Out” for performing physicians



# The Benefits

- **MSD - making life easier for its practicing physicians**
- **Lower costs through the entire value chain**
- **Improved patient outcomes**
- **A holistic view with a cooperative spirit**



# What's Next

- **Measured, fast success in Delaware**

- Cooperation between payers, providers and government
- Immediate calculation of ROI with results certified by a reputable third party
- Creation of a scalable model for the rest of the U.S.



# Trust through Transparency

- **Why OSMAP and Prior Authorization?**
- **Get involved. Join our team.**
- **Reach out to Mark Thompson at MSD or Vince Albanese at Medscient**
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